



UNIVERSITY EXAMINATIONS
BCP 221- MAIN EXAMS
2022/2023 ACADEMIC YEAR
SECOND YEAR SECOND SEMESTER
FOR THE DEGREE OF BACHELOR OF COMMERCE

COURSE CODE: BCP 221

COURSE TITLE: PURCHASING AND SUPPLY MANAGEMENT

DATE: 07/08/2023

TIME: 2:00pm-4:00pm

INSTRUCTIONS TO CANDIDATES

Answer Question **ONE** (compulsory) and **ANY OTHER TWO** Questions

Candidates must hand in their answer booklets to the invigilator while in the examination room

Credit is given for eligibility, clarity and relevant examples

Question **ONE** is **30 marks** while Questions **2-5** carry **20 marks** each.

Clearly write your **Registration Number** on each answer sheet used

TIME 2 Hours

KIBU observes **ZERO** tolerance to examination cheating

QUESTION SECTION A

QUESTION ONE - COMPULSORY.

QUESTION ONE.

- i) As a student of supply chain management examine the specific objectives of purchasing **(10 marks).**
- ii) Total acquisition cost includes not just the price of the items being purchase, Discuss **(10 marks)**
- iii) Define a specification and explain the various methods of specifying **(10marks).**

QUESTIONS SECTION B

QUESTION TWO

- i) Purchasing department must collaborate with other departments in a business organization to achieve its objectives. Discuss its role in pursuit of departmental objectives **(10 marks).**
- ii) Examine three stages in supplier selection process **(10 marks)**

QUESTION THREE

- i) The business environment is dynamic and volatile. Discuss this statement in the context of purchasing market **(10 marks).**
- ii) Core function of an organization has been identified as key to decision making acquisition of services. In reference to this statement discuss the concept of acquisition of non-core services **(10 marks)**

QUESTION FOUR

- i) Evaluate professional ethics of supply chain management **(10 marks).**
- ii) Asses the third phase of evolution of purchasing highlighting its benefits in control of material investment **(10 marks).**

QUESTION FIVE

- i) Evaluate the third stage in purchasing cycle **(10 marks).**
- ii) Demonstrate your understanding of the five rights of supply **(10 marks).**