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KIBABII UNIVERSITY



UNIVERSITY EXAMINATIONS 2021/2022 ACADEMIC YEAR FIRST YEAR FIRST SEMESTER

MAIN EXAMINATION

FOR THE DEGREE OF MASTER OF BUSINESS ADMINISTRATION

COURSE CODE: MBA 802

COURSE TITLE: MANAGEMENT PRACTICE

DATE: 28/09/2022

TIME: 9.00AM – 12.00PM

INSTRUCTION TO CANDIDATES

- Answer question **ONE** (compulsory) and any other **THREE** questions
- Question **ONE** attracts **40 marks**
- Time allowed is **THREE** hours
- All other questions attract equal marks (**20 marks**)

KIBU observes **ZERO** tolerance to examination cheating

QUESTION ONE

As a newly appointed CEO for Nzoia Sugar Company, demonstrate using suitable and realistic examples how you will deal with the following:

- a) Achieving the organization objectives through the stake holders of the company
i.e. employees, management, farmers among others **(15 marks)**

- b) Restructuring of the firm to enable it survive and glow in view of the existing
business environment **(15 marks)**

QUESTION TWO

- a) With use of local and practical examples, discuss how you could go about in handling
resistance to change **(15 marks)**

- b) Discuss management as a profession **(5 marks)**

QUESTION THREE

Corporate level strategy involves different decisions by the different sections/ divisions but with a common focus by all to organization objectives. Discuss **(20 marks)**

QUESTION FOUR

Achieving organization efficiency and innovation may occasionally lead to conflict within the workforce. How would you as the manager in charge manage the emerging conflicts to achieve unity and harmony of performance? **(20 marks)**

QUESTION FIVE

Name at least five functions which constitute the process of management and discuss each one of them in brief. **(20 marks)**