



KIBABII UNIVERSITY

MAIN CAMPUS

**UNIVERSITY EXAMINATIONS
SPECIALS/SUPPLEMENTARY**

FOURTH YEAR

**FOR THE DEGREE
OF
BACHELOR OF SOCIAL WORK**

COURSE CODE: SSW 403

COURSE TITLE: PROPOSAL WRITING

DATE: 10TH/01/2022

TIME: 2PM-4PM

INSTRUCTIONS TO CANDIDATES

Answer question ONE (30 marks) and any other TWO questions (20 marks each)

TIME: 2Hours

Kibabii University observes ZERO tolerance to examination cheating

This Paper Consists of 2 Printed Pages. Please Turn Over. 

1. a) Identify and explain five main components of a good proposal for funding. (20mks)
b) Identify the categories of stakeholders whom a grant writer should research on before writing the proposal? (10mks)
2. a) Discuss five reasons as to why an organization may need to write a proposal for funding? (10mks)
b) Discuss five issues to consider when identifying a donor to fund your grant proposal. (10mks)
3. a) If you are the CEO of an NGO and you would wish to recruit a grants manager, state with reasons five requirements you would look for? (10mks)
b) State five key things to capture when reporting to a donor the funded proposal. (10mks)
4. Write short notes on the following aspects of post award phase in a project cycle. (20mks)
 - a) Reporting
 - b) Auditing
 - c) Close out
5. For purpose of keeping the organization working, then channels of funding must keep streaming. As a specialist in grant proposal writing, state some of the innovative ways an organization can be engaged so as to maintain finance flow? (20mks)