



(Knowledge for Development)

KIBABII UNIVERSITY
UNIVERSITY EXAMINATIONS
2020/2021 ACADEMIC YEAR
FIRST YEAR FIRST SEMESTER
MAIN EXAMS

**FOR THE DEGREE OF MASTER OF BUSINESS
ADMINISTRATION**

COURSE CODE: MBA 810

COURSE TITLE: MANAGERIAL ECONOMICS

DATE: 9TH JUNE, 2022

TIME: 2.00PM - 5.00PM

INSTRUCTIONS TO CANDIDATES

1. Answer Question One in Section A and Any other THREE (3) Questions in Section B
2. Question **one** carries **40** marks and each of the other THREE questions carry **20** marks each.

TIME: 3 Hours

KIBU observes ZERO tolerance to examination cheating

This Paper Consists of 4 Printed Pages. Please Turn Over.

QUESTION ONE

- a) Suppose that macroeconomic forecasters predict that the economy will be expanding in the near future. How might managers use this information? What will be an ideal response for a production manager? (4 marks)
- b) Differentiate the following concepts as used in managerial economics:
- Consumer-producer rivalry and Consumer-consumer (2marks)
 - Price ceiling and price floor (2marks)
 - Producer surplus and consumer surplus (2marks)
- c) Explain any five common barriers to entry into the market. (10marks)
- d) Given $Q = AK^\alpha L^\beta$;
- Calculate the marginal product for labor, average product for capital and Marginal rate of technical substitution (7marks)
 - If $\alpha = \beta = 0.5$, explain the type of returns to scale represented by the production function. (3marks)
- e). As a manager in an agro-processing comprehensively the concept of demand forecasting outline the common challenges facing this industry during an electioneering period. Suggest possible solutions to each problem (10 Marks)

(Total 40MARKS)

QUESTION TWO

- a) The firm's current profits are \$100 million. Suppose the firm profits are expected to grow at a rate of 5 percent for the foreseeable future and the market interest rate is 10 percent.
- Calculate the value of the firm. (4marks)
 - Explain any three properties of consumer preferences. (6marks)
- b) Describe five functions performed by a managerial economist in a firm. (10marks)

(Total 20MARKS)

QUESTION THREE

- a). Managerial economics involves directing scarce resources in the way that most efficiently achieves the managerial goal. In line with this statement,
- i). discuss five basic principles that a manager should uphold for effective management. (10marks)
- ii) Explain seven (10) main factors that influence investment. [10 marks]

(Total 20MARKS)

QUESTION FOUR

- a. Using a well labeled diagram explain the short run profit maximizing level of input and output combination for a firm (8marks)
- b. A perfectly competitive firm face the following demand function $Q=50-0.5P$. The cost facing the firm is given by $C=50+40Q$. Required:
- i) Calculate equilibrium Price and equilibrium quantity that will maximize the profits. (9marks)
- ii) Calculate the maximum profits/loss attainable (3marks)

(Total 20MARKS)

QUESTION FIVE

- a. Explain the principle agent problem and suggest three measures that the firm owner can employ to mitigate the problem in the management of the firm. (8marks)
- b. Suppose the inverse demand for a multi-plant monopolist is given by $P=70-0.5Q$. The marginal cost of producing in plant 1 is $MC_1 = 3Q_1$ and the marginal cost of producing in plant 2 is $MC_2 = Q_2$. Required;
- i) Calculate the profit maximizing level of output produced in each plant (6marks)
- ii) The profit maximizing price (3marks)
- iii) Maximum profit/loss for the monopolist if the total cost facing the monopolist is 750 (3marks)

(Total 20MARKS)

QUESTION SIX

- a). With the help of Q diagram distinguish the 3 stages of production. [10marks]
b). Given the following information on sales for a given firm.

| Year | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------|-------|
| Sales | 22734 | 24731 | 31489 | 44685 | 55319 | 91021 | 146234 | 107883 | 127483 | 97275 |

Estimate the sales for 2012, 2015 and fit a linear regression equation. [10marks]