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**KIBABII UNIVERSITY**

MAIN CAMPUS

**UNIVERSITY EXAMINATIONS  
2020/2021 ACADEMIC YEAR**

**FOURTH YEAR FIRST SEMESTER**

**FOR THE DEGREE  
OF  
BACHELOR OF SOCIAL WORK**

**COURSE CODE: SSW 403**

**COURSE TITLE: PROPOSAL WRITING**

**DATE: 14<sup>TH</sup>/JULY/2021**

**TIME: 2PM - 4PM**

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**INSTRUCTIONS TO CANDIDATES**

Answer question **ONE** (30 marks) and any other **TWO** questions (20 marks each)

TIME: 2Hours

Kibabii University observes ZERO tolerance to examination cheating

This Paper Consists of 2 Printed Pages. Please Turn Over. 

1. a) As a grant proposal writer in an Organization, discuss ten essential elements a successful grant proposal should have? 20 Marks  
b) What are the key issues a proposal writer should consider when preparing a grant proposal for funding? 10 Marks
2. Discuss the general principles that good writing of a proposal should abide with so as to address a target reader properly? 20 Marks
3. a) Differentiate between goals and objectives in a proposal writing? 6 Marks  
b) Suggest some tips one needs to keep in mind when writing goals and objectives of a grant proposal. 14 Marks
4. a) Describe the features of a good grant reporting template for an organization. 10 Marks  
b) Discuss at least five tactics one would use in following up an application for funding from a donor. 10 Marks
5. State the responsibilities for a grants writer in an organization? 20 Marks