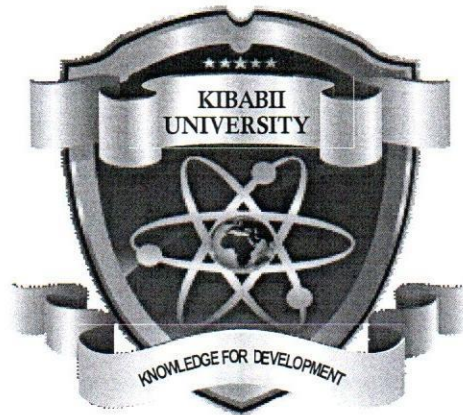


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KIBABII UNIVERSITY



UNIVERSITY EXAMINATIONS

2019/2020 ACADEMIC YEAR

THIRD YEAR SECOND SEMESTER

SPECIAL/SUPPLEMENTARY EXAMINATION

FOR THE DEGREE OF BACHELOR OF COMMERCE

COURSE CODE: BCP 344

COURSE TITLE: INTERNATIONAL PURCHASING

DATE: 05/02/2021

TIME: 2.00PM-4.00PM

INSTRUCTION TO CANDIDATES

- 1) The paper contains **FIVE** questions
- 2) Attempt **THREE** questions
- 3) Question **ONE** is Compulsory

TIME: 2 Hours

KIBU observes ZERO tolerance to examination cheating

QUESTION ONE

The criteria on which a successful purchaser should be judged springs from his ability to shop around and select good supplies and not on his ability to shop around for cheap buys. Critically evaluate this statement. (30 marks)

QUESTION TWO

Evaluate the view that all things being equal, preference should be given to local suppliers (20 marks)

QUESTION THREE

Explain ten reasons to consider in identifying the method of transport to be used for the conveyance of goods (20 marks)

QUESTION FOUR

An importer will take various factors into account in deciding the method of payment for the goods bought from overseas. Explain ten factors likely to consider. (20 marks)

QUESTION FIVE

Explain ten types of import regulations that are used to control trade (20 marks)