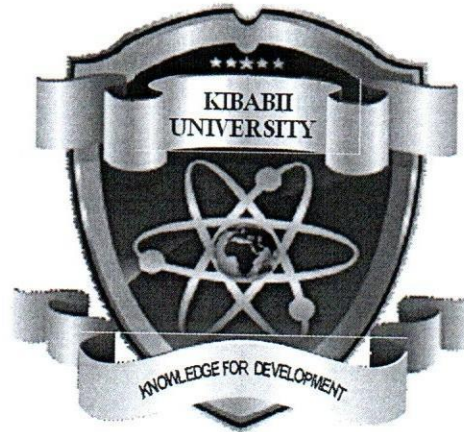


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KIBABII UNIVERSITY
MAIN CAMPUS
UNIVERSITY EXAMINATIONS
FOURTH YEAR
SPECIAL/SUPPLEMENTARY
FOR THE DEGREE
OF
BACHELOR OF SOCIAL WORK

COURSE CODE: SSW 403

COURSE TITLE: PROPOSAL WRITING

DATE: 2ND/FEBRUARY/2021

TIME: 2PM - 4PM

INSTRUCTIONS TO CANDIDATES

Answer question **ONE** (30 marks) and any other **TWO** questions (20 marks each)

TIME: 2Hours

Kibabii University observes ZERO tolerance to examination cheating

1. (a) What is a grant proposal? (2 marks)

(b) Outline four grant proposal weaknesses that must be avoided. (8 marks)

(c) Give a detailed description of what is entailed in a proposal budget. (20mks)
2. Outline key principles followed when raising money from individuals. (20 marks)
3. Discuss the steps involved in the evaluation criteria. (20 marks)
4. Discuss five advantages of securing money from federated organizations. (20 marks)
5. Why would funders require a grant proposal for them to give out money to their clients? (20 marks)