



### KIBABII UNIVERSITY

# UNIVERSITY EXAMINATIONS 2019/2020 ACADEMIC year EXAMINATION FIRST YEAR SECOND SEMESTER FOR THE DIPLOMA IN BUSINESS MANAGEMENT

# SPECIAL/SUPPLIMENTARY EXAMINATION

COURSE CODE: EDB 108

**COURSE TITLE: INTERNATIONAL TRADE** 

**DATE: 12/11/2020 TIME: 2.00 PM** 

# **INSTRUCTIONS**

Answer Questions ONE and ANY OTHER TWO



## QUESTION ONE (30MARKS) COMPULSORY

a.) Explain the term Balance of payments as used in International trade. [2Marks]b.) Distinguish between domestic and foreign trade. [10Marks]

c.) Highlight and explain the different participants of Foreign Exchange Market. [8Marks]

d.) Explain Franchising and give its advantages. [10Marks]

#### **SECTION B (CHOOSE ANY TWO QUESTIONS)**

#### **QUESTION TWO (20MARKS)**

- a.) Explain in detail the different methods used in foreign Exchange Market. [4Marks]
- b.) Product life cycle is the historical study of sales of products. With the help of a diagram, discuss the stages that the products go through. [8Marks]
- c.) Giving examples, illustrate the theories of Exchange Rate Determination. [8Marks]

#### QUESTION THREE (20MARKS)

a.) Briefly discuss the main objectives behind the functioning of the WorldBank. [10Marks]b.) Explain the term Swap market and discuss the different kinds of Swap. [4Marks]

c.) State and explain the factors affecting exchange rate. [6Marks]

#### QUESTION FOUR (20MARKS)

- a.) Distinguish between the following terms as used in international trade;
  - Foreign Direct Determination
  - Product life cycle
  - Foreign Exchange Market
  - · Exchange rate determination

Balance of payments
 [10Marks]

b.) State and discuss the reasons as to why there is restrictions in international trade. [10Marks]

#### **QUESTION FIVE (20MARKS)**

a.) Briefly explain the absolute and comparative advantage in international trade. [4Marks]b.) Explain how forex market works in the foreign exchange market. [5Marks]

c.) State and explain the components of balance of payments. [6Marks]

d.) State the steps used to determine exchange rate equilibrium and how to measure exchange rate movements. [5Marks]

